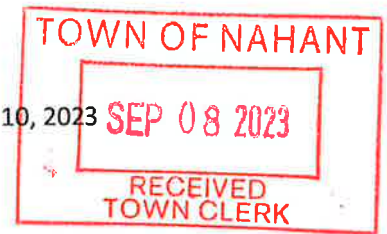


NSP Committee minutes – meeting April 26, 2023 as approved at a meeting May 10, 2023

Attendees – Mark Patek, John Fulghum, Eric Kirton, Jeff Hall, Heidi Fiore

Meeting opened 7:38PM



John moved to approve minutes from last meeting – March 29, 2023. Eric 2nd, all approved

John presented Instructor interview results and made recommendations for instructor positions for 2023. establish positions for 2023 season. In addition to ensuring we cover all the instructional and maintenance needs of the program it is important to provide leadership opportunities, so we have qualified candidates for director in future seasons.

He recommended that this year we split the assistant director responsibilities and have as the top three positions:

Program Director & Head Instructor

Assistant Head Instructor & head Race coach

Assistant Head Instructor & Equipment manager

This proposal was approved by all.

There was then a long discussion of the hourly rates we should pay our instructors and the discussion was tabled until our next meeting. Key issues discussed: tight youth labor market may require more competitive rates; differentials between experience and training levels of instructors, and need to have a program which is approximately breakeven with tuition collected.

Reviewed Class tuitions for 2023. Analysis compared suggested 5% increase to fees charged by Swampscott's program, Marblehead Pleon and Sail Salem. Our price per hour of class would still be below theirs.

The preliminary recommendation is as shown below and is still subject to I&E analysis with expected wages.

<u>Fees as agreed but to be confirmed</u>			
		resident	non-res
Nahant youth season	FEE	\$ 550.00	\$ 725.00
late weekly	FEE	\$ 150.00	\$ 190.00
Adult	FEE	\$ 225.00	\$ 350.00

Other old business:

J/24 proposal – we have legal approval and agreement from Lawrence as to requirements. Need to proceed to select men

John is working shipping plan for Feva's and may drive them up from Florida

Other equipment needs and plans for resolving these. Eric has ordered prop guard and will install it.

John has received US Sailing red books for new students to track their progress.

Banners need design to order

Memorial Day Parade: GJ's will provide flat bed for our float Will put 2-3 Opti's on flat bed instead of a 420 and Opti. Much easier and should look good. Opti masts ok but need to not extend sprit pole too high. Sean will coordinate with instructors. John and Heidi plan to be here that weekend.

Bob Fields to be contact again on parade committee

Set next meeting for May 10, 2023 to finalize pay rates, tuition and wording for offer letters.

Meeting adjourned at 9:24PM