

Minutes – NSP meeting at Dory Club – 9 9 2021

Attendees:

Committee members: Eric Kirton, Jeff Hall, Mark Patek

Others: Olivia Fulghum – program director 2021

John Fulghum – President of Friends of Nahant Sailing.

Reviewed past summer program with director and discuss any changes suggested for next summer:

85 students in youth program. Program went well and parents and kids were generally pleased. Due to large number of kids in learn to sail this summer we should expect a large number in Opti 1 or 2 next summer and may need to re-instate the “red, blue, green” classes used in the past.

Note that we should not schedule 3 classes for Monday morning as was done in 2021.

There were some behavior challenges with the kids in Learn to sail 2 which had the older beginners. Instructors could benefit from more class management training.

The Tuesday evening adult classes were fully booked although most nights there were many no-shows. Due to the need to cancel some July classes due to the weather, several make-up classes were offered on other nights and one Saturday.

Key for next year is identifying and hiring a good director. As of now, Olivia and Collin do not plan to return. Olivia will be taking spring semester in South America and hopes to have a summer job closer to her career goals. Collin is considering a summer internship.

Currently only one of the other 2021 instructors has an L-1 teaching certificate and that instructor usually can not work the entire season. Need to incent the instructors to get their L-1's. Need to make sure that instructors know about our reimbursement policy. We may also want to reach out to some previous instructors or directors.

(note that post meeting some committee members brainstormed the idea of structuring and packing our directorship as an internship since the job actually offers more responsibility and organizational skills than most college internships.)

Discussed need to convert new Rib to center console based on feedback from instructors. Eric will do labor and Friends of Nahant Sailing will fund parts and equipment. All approved. .

Reviewed the boat and equipment inventory. (see spreadsheet) There are quite a few repairs needed which should have been identified during the season so they could be fixed. i.e. Opti sails missing battens (normally sewed in) rips where sail ties go. Missing battens in 420 sails.

Need to look at NSP tool needs such as cordless drills, parts. Start with organizing the inventorying needs and buying or seeking donations.

May need to organize a paid work day before end of year to get all sails needing repairs out for repair, replace etc.

Discussed ordering a couple of Laser Radial rigs to allow mid-weight students to sail them. (Also might be use to women for racing)

Key winter repairs will include the Console conversion, Replacing rotted floorboards in several R/19's.

Will consider replacing 2 420's (green boats) due to poor condition. Also will get rid of "Diesel" which is too heavy for safe use.

Consider replacing one R/19 trailer.

NSP Dyer pram needs some small repairs.

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Reviewed very successful summer fund raiser – Sails provided to parents and other residents. The sailing trips were on NSP Rhodes 19s and Dory Club sailboats skippered by owners. Sales, auctions and raffles of bags and other items made from used NSP sails and donated sails. Sailbags generated about \$4,000 and donations exceeded \$10,000. Event was so successful that many want the event made an annual Nahant event.

Reviewed current income and expense for year as of September 1.

Due to high enrollment and increased tuition and director management, tuition income exceeded payroll expense that allow end of year bonuses to be paid based on instructor performance. (A future meeting will determine amount and most paid instructors will get paid some amount and CIT's will receive Visa gift cards.

Note that some tuition refunds need to be provided for some adult students who did not receive paid for instruction. Mark to discuss with Kalman his amount.

Meeting adjourned a 4:30PM

Adult program full but many only came to some classes. Held multiple make-up classes since several classes had to be cancelled due to poor weather in early July.

There was very little participation in Thursday adult racing so should re-think offering this next summer.

Review inventory and needed repairs or new equipment needed before next summer

Review status of apparel order and any action needed

Approve minutes from past meeting

Other:

Kahled Kamal instruction

Billing

Virginia Giuliotti

Schedule bonus amount discussion