NSP committee meeting April 28, 2022

Meeting minutes approved at the Sailing Committee meeting on <u>November 8, 2022</u>

Respectfully submitted to the town Clerk on <u>November 9</u> by <u>Mark Patek</u>.

Location: Dory Club

Members of Committee: Mark Patek, Eric Kirton, John Fulghum, Heidi Fiore

Others: Lydia Antrim program director

Meeting started at 3:40 when there was a quorum

Mark moved to approve minutes from previous meeting. It was seconded by Eric; all approved.

Reviewed list of instructors and their planned weeks off during the summer to ensure there would not be any critical gaps in coverage. There are at least 15 instructors/CIT's available all weeks. Their planned weeks will be used in their offer letters.

Reviewed proposed class schedule.

Will bring back the "Cruising" class Designed for older students who do not want to race in single or double-handed boats. Will include some STEM activities such as navigation. Class will be for students aged 11 and up (going into 7th grade)

John will find old description and update registration page.

Heidi will give administrator authority to Lydia for Facebook so both can update it.

Will also hold 2 adult classes each week due to demand. Tuesday and Thursday. Students must sign up for one of the class days which will be the one they may attend.

Reviewed proposed fees for youth and adult students. It was noted that not only is the minimum wage to be \$0.75/hour higher in 2022 but also due to the general local labor shortage especially for summer jobs such as DCR lifeguards, there is upward pressure on wages. Thus, it was proposed to increase fees by approximately 5%. The resulting resident fees when compared on an hourly basis are lower than fees charged by Swampscott, Pleon (Marblehead), and Sail Salem. Moved by Mark, approved by all

Fees as agreed 5 28 2022				
Nahant youth		resident	non-r	es
season	FEE	\$ 525.00	\$	690.00
weekly	FEE	\$ 135.00	\$	175.00
Adult	FEE	\$ 210.00	\$	315.00

Reviewed proposed hourly rates and target work hours for each job level based on:

Years of teaching (moving up in responsibility from CIT to Head Instructor), L-1 certification, etc.

The reviewed anticipated income and expense for the year reflecting:

Town budget contribution \$5950

Fees from stickers: \$3057

Expected tuition based on 2021

Expense of payroll, some maintenance, gas (Assume FNS donations will provide capital needs). Since estimate including contingency Is close to a balance, agreed to proceed.

Moved by Mark, approved by all

Discussed plan to participate in Memorial Day Parade – Eric will talk to Ed Manzano to learn rules and availability of GJ flat bed to show case some boats.

Also discussed desire to hold another fund raiser with opportunity for parents and other town residents to go for an evening sail on NSP and Dory Club member boats.

Old Business:

Eric gave an update on the apparel plan – Vendor's draft web page should be available to review by mid-May

We have material for sail covers for Rhodes 19's. a prototype has been sewn and will be tested as soon as a Rhodes/19 is available to try it.

The meeting was adjourned about 4:45PM